



How automation increased efficiency and streamlined the enrolment process for Little Sunshine's families

Products in use

signNow, airSlate WorkFlow

Company name

Little Sunshine Playhouse & Preschool

Company location

HQ in Springfield, MO; 30 locations across the country

[Little Sunshine Playhouse & Preschool](#) is a preschool with 30 locations in 10 states across the country. Headquartered in Springfield, Missouri, they employ 900 people across all centers and care for thousands of children every year.

Though running a preschool may seem simple and straightforward, there is a lot of paperwork involved in getting a student enrolled and collecting data on an ongoing basis.

Digitizing the process can be tremendously impactful and it is something the Little Sunshine team was able to do with the help of [airSlate WorkFlow](#). We spoke with Amber Riddle, Chief Financial Officer, and Kayla Snodgrass, External Systems Manager, to learn more.

Broadening access to information

The team at Little Sunshine had been using Netsuite as their CRM for some time and they were seeking a way to also use Netsuite to collect data and signatures from their customers. Through Netsuite's app store, they discovered a product called airSlate WorkFlow.

Amber and Kayla [integrated Netsuite and WorkFlow](#) and were quickly able to send documents out to families, collect the documents back, secure signatures, and collect data.

"We've seen success with using airSlate to collect signatures from our families, so we've also started using it internally for inspections and tasks that are sent to our leaders," explains Amber.

Significant cost savings

Prior to discovering WorkFlow, Amber and her team had been using DocuSign. Once they learned about WorkFlow, it was a no-brainer to make the switch.

“With airSlate WorkFlow, it appeared we could accomplish the same things as we had with DocuSign,” says Amber. “However, airSlate WorkFlow is significantly more cost-effective and has more functionality. We couldn’t pass that up.”

In addition to the money they’ve been able to save, Amber and Kayla feel that using WorkFlow has been an intuitive experience. They’ve put a lot of work into it on their own and even had help from an airSlate WorkFlow developer along the way who gave valuable guidance whenever needed.

The impact of implementing automation with airSlate WorkFlow

Amber and Kayla have seen amazing improvements since adopting the airSlate product, and have even begun using signNow for contracts and to collect parent handbook signatures on an annual basis.

They used signNow to send 3,500 handbooks at the beginning of the year, which were bulk sent from a list. Instead of telling parents where to go, how to download the handbook, and how to return it, they can easily sign their handbooks digitally, which provides a better experience for parents and is more efficient for Little Sunshine.

When asked about their favorite airSlate WorkFlow feature, Kayla and Amber talk about how there is no need to duplicate documents. They can make a change in an existing documents and it automatically pushes those changes through to any new documents containing the same ID. It’s another way to save time and ensure consistency across the board.

All in all, the administrative process has changed for the better since moving away from DocuSign. They’ve been able to grow and maintain their processes without increasing costs.

Amber and Kayla have already recommended WorkFlow to a handful of people, thanks to its functionality and its ability to work seamlessly. As they look for ways to integrate all their operations into one single system, we look forward to continuing to provide solutions via airSlate’s suite of products.

Try airSlate Workflow’s all-in-one document workflow automation platform for free

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